

The role of finance is experiencing a major evolution in the modern world, a transformation led by the emergence of new technologies and markets in the sector. Businesses have begun exploring markets for microfinance, crowdfunding, algorithmic trading, and impact investing among numerous other vistas, while governments have been looking to enact more robust regulations in the aftermath of the financial crisis of 2008. Technological innovations have been major industry disruptors, revolutionizing risk analysis, sales, marketing, investments, wealth management and compliance in the sector, and empowering financial institutions to provide more customized services by using customer data to tailor assistance to individuals. Amidst the unique challenges posed by the more tech-savvy markets of today, financial institutions must be able to craft solutions to problems arising from loss of customer trust and commoditization of services, dealing with greater competition, and identifying how best to embrace and integrate new technology into their businesses.

e.Gen has been working with financial institutions and government financial entities for a long time, and is very well-acquainted with contemporary trends in the sector. e.Gen's portfolio of services includes financial management assessments and due diligence, capital market development, financial automation and integrated financial management systems, public expenditure management, accounting and audit, post procurement reviews, fiduciary risk assessment, taxation, bank advisory, and Islamic finance.

### **Key Facts**

40 Projects

15 Countries

\$25 Million Project Portfolio

### **Featured projects**

#### ADB | TA-8994 BAN: Third Capital Market Development Program | Bangladesh

The objective of the consulting services includes - Development of the capital market surveillance and supervision framework; monitoring & supervision of installation and operationalization of the new ICT system of BSEC; proposing a Clearing and Settlement company based on international best practices; Drafting SUKUK regulatory & procedural framework for Derivatives based on international best. practices; Training and capacity building support to IDRA officials.

## Ministry of Finance | Public Financial Management Reform Project - Strengthening Budget Preparation | Iraq

The specific tasks performed by e.Gen's team of experts include - Convening Macroeconomic Forecasting Cell and Budget Strategy Committee; Building Macroeconomic and Budget Strategy Planning Data Repository; Developing Macro-Fiscal Forecast, Medium Term Fiscal Framework and Budget Strategy; Building capacity for the Macro-Fiscal Cell.

# World Bank / Bangladesh Rural Electrification Board | Tariff Reform Study and Preparation of Electricity Tariff for Consumers of Palli Bidyut Samitites (PBSs) under BREB | Bangladesh

e.Gen has performed – an assessment of cost of electricity service delivery; comprehensive review of tariff structure & regulations; preparation of an electricity tariff calculation methodology along with an MS Excel based model to automate tariff computation in compliance with Bangladesh Energy Regulatory Commission (BERC) guidelines.

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### World Bank / Kabul Municipality | KMDP/S-FC/003- Redesign of KM's Financial Management | Afghanistan

e.Gen's team of consultants undertook – Comprehensive financial analysis of Kabul Municipality; Assessment of KM's Revenue Management Systems; Assessment of KM's Financial Management Systems and Processes; Assessment of existing IT systems in KM and their use for improving Municipal financial management; development of a consolidated recommendations report and a time-bound realistic action plan.

### Ministry of Finance / World Bank | Deepening MTBF and Strengthening Financial Accountability Project under the Strengthening Public Expenditure Management Program (SPEMP) | Bangladesh

The services performed by the consultants include – Strengthening strategic budget management in Finance Division; Developing capacities for Debt Policy & Management; Financial Management capacity development in line ministries & planning commission; Supporting establishment of IFMIS and strengthening accounting & financial reporting; Reviewing PFM Legislation & Regulations; Strengthening treasury, cash, assets & payroll management systems etc.

### Ministry of Economy and Finance / ADB | LOAN 44321-013 CAM: Climate-Resilient Rice Commercialization Sector Development Project - Feasibility Study for Weather Indexed Crop Insurance Scheme | Cambodia

The objective of the assignment is the establishment of a new Weather Indexed Crop insurance in Cambodia. The feasibility study required - Assessment of availability and access to financial data for calculation of loss per farmer across the area to be covered by the index; assessing farmers' willingness to pay and partners' willingness & institutional capacity etc.

#### DFID | Fiduciary Risk Assessment for Bangladesh | Bangladesh

The consultant was responsible for Preparing the Fiduciary Risk Assessment (FRA), building on previous national level FRA's conducted in 2006 & 2007, and the Public Expenditure & Accountability (PEFA) assessment from 2006. This included, suggestions on possible short term safeguards and options for monitoring future performance.

### IFC-SEDF | Strengthening the Credit Operations of a Bank in Katmandu | Nepal

In order to achieve the project objective, the consultant – developed a Strategy Paper on SME Banking and a 5-year business plan; provided specific recommendations for improving operational, credit, MIS and HR issues pertinent for successful SME banking; imparted training on marketing SME products and SME credit appraisal.

#### World Bank | Expanding Access to Islamic Finance for SMEs: Creating a Pilot Assessment Tool | Indonesia

The consultants developed a pilot assessment tool with 2 interlinked components - the assessment on access to Islamic finance for SMEs; the strategic framework for expanding access through Islamic finance. This included concept papers on pilot Islamic financing vehicles and workshops with key stakeholders.

#### **Other Major Projects**

- ADB | Loan 2232-BAN: Improvement of Capital Market and Insurance Governance Project | Bangladesh
- ADB | TA-8228 BAN: Enhancing Efficiency of the Capital Market | Bangladesh
- ADB | TA-8260 UZB: Business Process Review, Re-engineering & Development of Online Govt. Services | Uzbekistan
- ADB | Grant 0290 MLD: Inclusive MSME Development Project | Maldives
- DFID | Preparation of Annual Statements of Progress of Public Financial Management Reform Program | Bangladesh
- Ministry of Agriculture | Development & Customization of Web-based Financial Management System | Bangladesh
- World Bank | Consultancy on Economic Cost of Natural Gas for Myanmar Market | Myanmar
- DFID | Consultancy Service for Tax Administration Compliance and Taxpayer Services (TACTS) | Bangladesh
- ADB | TA-7604 BAN: Supporting the Governance Management Project E-submission of Tax Returns | Bangladesh
- Bangladesh Bank / JICA | Financial Sector Project for the Development of Small & Medium Enterprise | Bangladesh
- Ministry of Finance | Public Financial Management Reform Project | Iraq
- World Bank | The Global Economic Crisis and Infrastructure Rapid Country Diagnostic | Mongolia
- IFC-SEDF | SME Department Creation for a Local Private Bank | Bangladesh
- World Bank | Procurement Audit of IDCOL's Partner Organizations (POs) | Bangladesh
- World Bank | Independent Procurement Review of Selected Bank-financed Contracts under IRCBP | Sierra Leone